Hello, everyone! It’s finally fall! I don’t know about you, but I’ve hardly had a moment to breathe lately. I changed jobs about six weeks ago and I’ve been holding down the fort as Director of Financial Aid and Interim Registrar while learning the ropes of my new role as Dean of New Student Transitions. This is a new position at Lane Community College that emerged from a reorganization of the Student Affairs Division that is intended to provide optimal support for student success. In my new role, I oversee admissions/outreach, financial aid, placement testing, and I am charged with helping prospective students transition successfully into college with an eye toward overall enrollment growth. Being the first person in a new leadership position is exciting, if a little disorienting at times. I imagine that first-generation students feel similarly excited and disoriented in their first weeks and months of postsecondary education, whether they’re attending a commuter college, an online program, or a traditional residential college or university. It’s a good reminder to be kind and encouraging to everyone.

Anyway, enough about me! What I really want to talk about this month is what WASFAA is preparing for you. Every fall, WASFAA has two big opportunities for you: Fall Training is one, and the other is the Jerry R. Sims Management and Leadership Institute. Our wonderful co-chairs, Sara Everitt and Thalassa Naylor, will be sending out information on the Fall Training front. I’m excited to be part of the faculty! This event is designed for financial aid administrators in management roles: directors, associate directors, assistant directors—if you’re running a financial aid office, if you manage staff, if you have budget authority, this event is for you. I attended MLI in 2006, just months after beginning my first financial aid director position, and it was exactly what I needed. Portland is always one of WASFAA’s favorite destinations—it’s a vibrant, fun city with amazing food and easy transportation, and the Benson hotel is a genteel establishment tucked right into the heart of downtown. Visit the MLI web page at https://wasfaa.org/docs/toc_MLI.html for details on our faculty and agenda!

The WASFAA Jerry R. Sims Management and Leadership (MLI) conference will be held November 7th and 8th. You’re invited to join four seasoned faculty members representing all sectors of financial aid administration. I will be there to represent community colleges, Scott Cline represents non-profit schools, Lauren Patterson represents proprietary schools, and Jim Brooks represents four-year public schools. Doug Severs from Oregon State University is the committee chair coordinating this year’s MLI. MLI will cover a wide range of management and leadership training with emphasis on guiding attendees to the next management level. Some of the other areas covered will include working with a school’s institutional culture, human resource and personnel challenges, ethical challenges in financial aid administration, building trust between offices, and working with the media and other external parties. I hope to see you there—space is limited, so sign up soon!

I look forward to chatting with you more next month—in the mean time, please feel free to give me a call at 541-463-5266 or send me an email at faithh@lanecc.edu to share your ideas, thoughts, feedback—WASFAA exists to serve you, and I’m all ears.
October is my favorite month of the year! I love the fall colors, it is my birthday month, and Halloween is my favorite holiday! This year I am going as Mr. Incredible from the Incredibles! Yes- I’m that guy who dresses up with their kids and for the office party. If your office does anything fun for Halloween, please share pictures on the WASFAA Facebook page! I also cannot believe the 2018-19 FAFSA is already open. Let’s keep our fingers crossed that this year isn’t as challenging as last year! We’ve got some great things highlighted this month. We continue to make improvements to the monthly newsletter and would like to hear your feedback! Send your feedback to communications@wasfaa.org.

If you would like to contribute to the newsletter please send your articles or submissions to communications@wasfaa.org by the 20th of each month.

WASFAA SOCIAL MEDIA
Stay up to date with all things WASFAA on your favorite social media platforms.

Facebook  Twitter  LinkedIn

WASFAA EDITORIAL POLICY
WASFAA welcomes all views and invites submissions of articles, essays, photographs or information of general interest to all members. Submissions should be brief and should not advertise specific products or services. Submissions may be edited. It may not be possible to publish all articles submitted. Opinions expressed in the WASFAA Newsletter are those of the authors and not necessarily of WASFAA, its members or the institutions represented by the authors. Email items for publication to communications@wasfaa.org.

FALL TRAINING COMING SOON

WASFAA Fall Training is coming to your state this fall!

• Participate in a NASFAA U course where you can earn a financial aid credential in Student Eligibility!
• Join in a fun, insightful and valuable dialogue on how to improve service to your students using ideas that are successful at the Walt Disney Resorts and theme parks!

Keep your eyes open! Information will be provided through WASFAA email and your state’s financial aid association. We hope you will join us!

Thalassa Naylor & Sarah Everitt
WASFAA TRAINING COMMITTEE CO-CHAIRS

NEWSLETTER ADS
Newsletter ads are a great way to advertise your products and services, and the newsletter will be published electronically on a monthly basis.

<table>
<thead>
<tr>
<th>Dimensions</th>
<th>Cost for 3 months</th>
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<tbody>
<tr>
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<tr>
<td>Half page - 7 ½&quot; x 4 ¾&quot; (horizontal only)</td>
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<tr>
<td>Quarter page - 3 ½&quot; x 4 ¾&quot;</td>
<td>$100</td>
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WASFAA JERRY R. SIMS
MANAGEMENT AND LEADERSHIP INSTITUTE

There is still time to get on board to attend the WASFAA Jerry R. Sims Management and Leadership Institute (MLI) being held November 7th, 8th, & 9th. at the Benson Hotel in beautiful downtown Portland, Oregon.

Join faculty members with experience in all sectors of financial aid administration. They will lead topics MLI will cover a wide range of management and leadership training with emphasis on guiding attendees to the next management level, whether it’s helping prepare an assistant director to become an associate director, or an associate director who aspires to become a director.

Visit the MLI web page at https://wasfaa.org/docs/toc_MLI.html. On the web page you can review the tentative agenda, review the faculty bios, link to the Benson Hotel and register for MLI. Please feel free to contact Doug Severs at doug.severs@oregonstate.edu if you have any questions concerning MLI.

OCTOBER FREE TRAININGS

WASFAA is pleased to share web-based training opportunities for financial aid administrators provided by our industry partners during the month of July. Topics range from financial aid compliance to helping students managing debt and repayment. These training and informational sessions are available to you free of charge. Click here for more detailed information on the sessions offered and the registration links.
IS IT THE END OF DACA?

by Tami Sato
WASFAA Federal Relations Chair

Since 2012, DACA lifted the uncertain status of thousands of young people brought to this country as infants or children by granting temporary permission to stay in the United States and obtain work permits. About 800,000 DACA statuses were granted to those who arrived to the U.S. before reaching age 16, resided continuously, enrolled or completed high school, not been convicted of a crime, and not present a threat to national security or public safety. Now these young people who are working, studying at our universities and colleges or enlisting in the armed services have been thrown back into living in limbo with the administrations rescinding DACA as of March 5, 2018. Congress could use this six-month period to enact legislation to either make DACA a law or enact bills that have been introduced supporting the Dream Act.

In the meantime, the Department of Homeland Security is not clear on whether DACA students can travel outside of the U.S. for student abroad programs, international conferences or family emergencies. There is uncertainty about what happens after March 5th with work permits so planning for the spring 2018 semester will be difficult.

Here are some things we do know:

• Initial applications submitted before September 5, will be considered on a case-by-case basis and processed as usual.
• All initial applications dated after September 5 will be rejected.
• Work authorizations and deferred actions that have been issued already will not be revoked, work authorizations are valid until the expiration date listed on the card (up to 2 full years.)
• Any DACA authorizations that will expire by March 5, 2018, can be renewed as long as the renewal application is submitted by October 5, 2017. No other DACA renewals will be accepted.
• Unless Congress acts in their favor, DACA recipients will lose protections March 6, 2018 and will no longer be eligible for lawful employment and will be deportable.
• Information that DACA recipients provided to the U.S. citizenship and Immigration Services will not be provided to Immigration and Customs Enforcement for the purpose of making arrests.
• The immigration service has been understaffed in the past and will not be prepared to handle the flood of renewal applications next month.

A longer term and permanent solution is needed by Congress to grant residency and a path to citizenship to these young people who have contributed to our great country with their productivity and high-achievements.

2018-2019 WASFAA ELECTIONS

It’s almost time for you to participate in one of WASFAA’s most important efforts: the nomination and election of officers for the coming year. WASFAA will elect the following officers for 2018-19:

• President-Elect
• Vice President
• Secretary
• Treasurer-Elect
• Ethnic Representative-at-Large

Elected officers must be active members of the association, defined in Article IV, section 2 of the Bylaws as “persons engaged in the administration of student aid in institutions of post-secondary education and district-wide post-secondary offices...” in the WASFAA region. The responsibilities of each position are described in Article VIII of the Bylaws. These officers will serve from May 1, 2018 through April 30, 2019; the Treasurer-Elect will stay on as Treasurer through April 30, 2021.

Look for a message on the WASFAA Listserv soon that officially opens the nomination process and provides a link to the form you can use. In the meantime, please start thinking about people you feel would be effective in these roles and willing to serve. Keep in mind that nominating yourself is an option: that cuts out the step of asking the potential nominees if it’s OK to nominate them.
How America Pays for College 2017
A snapshot of the 10th national study by Sallie Mae® and Ipsos

### Students and parents equally share responsibility for paying college costs
Scholarships and grants cover the largest share in a decade

<table>
<thead>
<tr>
<th></th>
<th>Scholarships &amp; grants</th>
<th>Parent income &amp; savings</th>
<th>Parent borrowing</th>
<th>Student income &amp; savings</th>
<th>Student borrowing</th>
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</thead>
<tbody>
<tr>
<td>2017</td>
<td>35%</td>
<td>4%</td>
<td>23%</td>
<td>11%</td>
<td>8%</td>
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<tr>
<td>2016</td>
<td>34%</td>
<td>5%</td>
<td>29%</td>
<td>12%</td>
<td>7%</td>
</tr>
</tbody>
</table>

### Nearly half of families use scholarships
87% of families who use scholarships get them from the college

- Students most likely to attend college part-time
- Students most likely to work more hours to make college affordable

The average amount families spent in 2017

<table>
<thead>
<tr>
<th>Region</th>
<th>Average Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>West</td>
<td>$19,181</td>
</tr>
<tr>
<td>Midwest</td>
<td>$21,577</td>
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<tr>
<td>South</td>
<td>$20,973</td>
</tr>
<tr>
<td>Northeast</td>
<td>$35,431</td>
</tr>
</tbody>
</table>

### Students expect to step up when it’s time to pay back

- 84% of students with loans expect to be solely responsible for repaying
- 21% of students also feel responsible for repaying loans taken out by their parents

- Students most likely to attend 4-year private colleges
- Students most likely to attend college in their home state

### Does paying more for college equal a better education?

55% say always or sometimes

45% say cost has no relationship to quality

For the complete 2017 report, visit SallieMae.com/HowAmericaPaysForCollege
This national study by Sallie Mae® and Ipsos looks at undergraduate families’ attitudes toward college, how much they spent, and the sources they used to pay for it.

Almost half of American families with an undergraduate student (45%) don’t think paying more for college will buy them a higher-quality education. Also, about seven in ten families eliminated a college from consideration due to its cost.

Those are just a couple of insights from the recently released study, How America Pays for College 2017. The study reflects the results of interviews with 800 undergraduate students, ages 18 – 24, and 800 parents of 18 – 24-year-old undergraduate students. Here’s what else the study shows:

Students and parents are sharing the responsibility of paying for college equally
Using a combination of borrowing, income, and savings, each contribute about one-third of the total amount needed.

Scholarships and grants cover 35% of college costs
That’s the largest share in a decade. Nearly half (49%) of families use scholarships. Of those families, 87% get scholarships from the college.

Help them invest in their future
The Smart Option Student Loan®
Competitive rates with no origination fee

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- In-school and deferred repayment options
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- Available for undergraduate and graduate students

New for AY 17 – 18

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Learn more at SallieMae.com/SmartOption or call us at 855-429-9759

1 This promotional benefit is provided at no cost to borrowers with loans that first disburse between May 8, 2017, and April 30, 2018. Borrowers who reside in or attend school in Maine are not eligible for this benefit. No cash value. Terms and Conditions apply. Please visit chegg.com/salliemae/termsandconditions for complete details. This offer expires one year after issue. WE RESERVE THE RIGHT TO MODIFY OR DISCONTINUE PRODUCTS, SERVICES, AND BENEFITS AT ANY TIME WITHOUT NOTICE. CHECK SALLIEMAE.COM FOR THE MOST UP-TO-DATE PRODUCT INFORMATION. This information is for borrowers attending degree-granting institutions only. Applications are subject to a requested maximum loan amount of $1,000. Current credit and other eligibility criteria apply. Sallie Mae reserves the right to approve a lower loan amount than the school-certified amount. ©2017 Sallie Mae Bank. All rights reserved. Smart Option Student Loans are made by Sallie Mae Bank or a lender partner. Sallie Mae, the Sallie Mae logo, and other Sallie Mae names and logos are service marks or registered service marks of Sallie Mae Bank or its subsidiaries. All other names and logos mentioned are the trademarks or service marks of their respective owners. SEM Corporation and its subsidiaries, including Sallie Mae Bank, are not sponsored by or agencies of the United States of America. 2NS13042145001877
Happy autumn from Hawaii and the Pacific Islands! For most of us in this region, autumn means nights that start to dip into the high 60’s with days that are still in the 70’s and 80’s. I know, right? It’s amazing how the body acclimates to the environment after awhile. Folks who live in a warmer climate feel cold when the weather drops to the 60’s. Here on the Big Island where I live we are blessed to have our choice of climate. On the Big Island of Hawaii, you can visit 10 of the world’s 14 climate zones! And yes, we have snow! As a matter of fact, it snowed this summer on the summit of Mauna Kea. With 4,028 square miles (bigger than all the other islands combined) you might be hard-pressed to visit all 10 climate zones in one day, but I bet you could do it in two!

The biggest news from Hawaii related to student aid is that state legislators appropriated $2.5 million dollars this year to establish the “Hawaii’s Promise” program. The program is available to students attending the seven state community colleges in Hawaii. Hawaii’s Promise is available to resident students seeking a degree or certificate and are enrolled in at least 6 credits. The program is a “last dollar” scholarship that covers direct costs not covered by other sources of aid. I applaud my colleagues at the community colleges have worked hard to make the initial awards this fall semester and are working through all the kinks! The long term goal of the Promise program is to make it available to all undergraduates attending state colleges in Hawaii, including the 4 year institutions.

PacFAA has been busy working on policies and procedures, fall training, and our High School Counselor’s Workshops. A big shout out and mahalo to the policies and procedures sub-committee who put in a 12+ hour day last week to get draft policies and procedures ready to present to the PacFAA Board at our board meeting the next day! The sub-committee put in a lot of hard work and thoughtfulness to develop the draft policies and procedures that will provide a road map for future PacFAA board members. Our fall training is in a couple of days. Shawn Domingo, past-president, will be presenting a session on FERPA and I will be presenting a session on Customer Service in Financial Aid. We are fortunate to have Bruce Honer, FSA Training Officer provide a federal update webinar at our fall training. The webinar will provide call-in ability for our outer island members who are unable to attend the training on Oahu. In conjunction with our fall training, we are pleased to offer our annual High School Counselor’s Workshop on Oahu as well. At this workshop we provide financial aid updates and training to our high school counselors. In addition, High School Counselor Workshops are held on other islands to provide similar training to high school counselors in those areas.

We have set a date for our annual PacFAA conference! It will be held March 27-28, 2018 at the Ala Moana Hotel in Honolulu. The next flurry of PacFAA activity has already began with developing the program and logistics for the conference!

“Autumn is a second spring
When every leaf is a flower”
- ALBER CAMUS